

Pursuant to all the contract specifications enumerated and described in this solicitation, we agree to furnish **Helicopter Airframe Parts and Repairs** to the City of Mesa at the price(s) stated below.

	Price List Against Which Discount Applies		
	Effective Date	Identifying Number Internet website address	Percent Discount From Price List
<p><u>Supplemental Purchase Discounts:</u> Discounts for additional miscellaneous parts required shall be submitted using the <b>current</b> MDHC manufacturer's price list, and those of the suppliers listed below. Bidder shall state the <u>percentage discount</u> that applies to items other than those listed on the Bid Form, which may be purchased from the contractor by the City of Mesa.</p>			
a) New Parts, Outright	<u>Immediate</u>	<u>Immediate</u>	<u>8</u> %
b) New Parts, Embodied, as in a repaired/overhauled component	<u>"</u>	<u>"</u>	<u>8</u> %
c) Overhauled/Exchange Parts MD Helicopters Components/ Exchange Program	<u>"</u>	<u>"</u>	<u>8</u> %
d) Tooling	<u>"</u>	<u>MD</u> <u>Red Barn</u>	<u>+5%</u> <u>-5%</u>
e) Consumables: examples, Aviall, Aircraft Spruce, EDMO, Granger	<u>Immediate</u> <u>Aviall.com</u>	<u>Aviall.com</u>	<u>5-30</u> %
	<u>Immediate</u> <u>"</u>	<u>Aircraft Spruce.com</u>	<u>5-30</u> %
	<u>"</u>	<u>Edmo.com</u>	<u>5-30</u> %
	<u>"</u>	<u>Grainger.com</u>	<u>5-30</u> %

Vendor Name Seaside Helicopters, INC Date: 12/24/11

List items that may not appear on the MD Helicopters price list or that may be purchased at a different price other than that derived from the discount structure previously stated.

Item No.	Description	Quantity	Unit Price
1	Main Rotor Blades – Part# 500P2100-105	1 ea	\$ 10,400 <sup>00</sup>
2	Part # 369D25518-501 T/R Driveshaft	1 ea	\$ 11,700 <sup>00</sup>
3	Vertical Stabilizer Part # AM 369D23600-503 FAA PMA equivalent	1 ea	\$ 25,300 <sup>00</sup>
	Optional Part #: 369D23600-503 each \$ _____		
4	Horizontal Stabilizer Part #: 421X-087-905 FAA PMA equivalent	1 ea	\$ 20,300 <sup>00</sup>
	Optional Part #: 421-087-905 each \$ _____		
5	Tail Rotor Blade Part #: 500P3100-305 FAA PMA equivalent	1 ea	\$ 5500 <sup>00</sup>
	Optional Part #: 369D21641-507 (4 blade assy.) Each \$ _____		
6	P/N: AP500UM03R Meeker Dual Utility Side Mount Info may be obtained at the web site listed <a href="http://www.meekeraviation.com/md_main.htm">http://www.meekeraviation.com/md_main.htm</a>	1 ea	\$ 14,900 <sup>00</sup>
7	P/N: S-301 Universal Searchlights Slaving System Info may be obtained at the web site listed <a href="http://www.universalsearchlights.com/siass.html">http://www.universalsearchlights.com/siass.html</a>	1 ea	\$ 9500 <sup>00</sup>

Vendor Name Seaside Helicopters, Inc. Date: 12/24/11

12/12/2011

26

IFB # 2011264

Item No.	Description	Quantity	Unit Price
8	SX-16 Searchlight Bulb, 1600 watt (PMA Acceptable) Possible P/N's: ULXS1600/G	1 ea	\$ 1050 <sup>00</sup>
9	GPS Receiver / Transponder		
9a	Part # GNS530W Garmin GPS Receiver	1 ea	with your \$ installation 12,500 <sup>00</sup>
9b	Part #GTX330 Transponder	1 ea	With your \$ installation 3800 <sup>00</sup>

Item No.	Description	Estimated Turn Around Time Calendar Days	Quantity	Unit Price
10.	Main Rotor Hub part # 369D21200-503			
10a.	Cost of overhaul	60 days or sooner	1 ea	\$ 7,000 <sup>00</sup> plus parts
10b.	Cost of exchange	30-60 days	1 ea	\$ 53,296 <sup>00</sup>
11.	Main Rotor Swashplate part # 369D27609-501			
11a.	Cost of overhaul	2 wks or sooner	1 ea	\$ 1200 <sup>00</sup> plus parts
11b.	Cost of exchange	Stock to one week	1 ea	\$ 1200 <sup>00</sup> *
12.	Starter Generator Part # 150SG117Q (NAASCO Mercury Mod.)			
12a.	Cost of overhaul		1 ea	\$ 1250 <sup>00</sup> plus parts *
12b.	Cost of exchange		1 ea	\$ 1450 <sup>00</sup>
13.	Overrunning Clutch Part # 369F5450-5			
13a.	Cost of overhaul	2 weeks or sooner	1 ea	\$ 0/H + \$ parts 2100 <sup>00</sup> *

Vendor Name Seaside Helicopters, Inc. Date: 12/24/11

12/12/2011

\* Subject to bill <sup>27</sup> backs for scrapped  
internal parts.

IFB # 2011264

# PRICING AND COMPENSATION

Item No.	Description	Estimated Turn Around Time Calendar Days	Quantity	Unit Price
13b.	Cost of exchange		1 ea	\$ 2100 <sup>00</sup> *
14.	Main Rotor Transmission Part # 369D25100-507			
14a.	Cost of overhaul	2 weeks	1 ea	std. o/h + parts \$ 7500 <sup>00</sup>
14b.	Cost of exchange		1 ea	\$ 8500 <sup>00</sup> *
15.	Tail Rotor Transmission Part # 369D25300-501			
15a.	Cost of overhaul		1 ea	std. o/h + parts \$ 4500 <sup>00</sup>
15b.	Cost of exchange		1 ea	\$ 12,500 <sup>00</sup> *
16.	Tail Rotor Fork Part # 369D21701-21			
16a.	Cost of overhaul	2 weeks	1 ea	\$ 5300 <sup>00</sup>
16b.	Cost of exchange	Stock to one week	1 ea	\$ 5300 <sup>00</sup>
17.	Tail Rotor Swashplate Pitch Part # Control 369D21820			
17a.	Cost of overhaul	2 weeks	1 ea	std. o/h plus parts \$ 2800 <sup>00</sup>
17b.	Cost of exchange	Stock to one week	1 ea	\$ 2800 <sup>00</sup> *
18.	Landing Gear Damper - Schrader Valve Config (White) 369D26300-			
18a.	Cost of overhaul	2 weeks	1 ea	std. o/h + parts \$ 525 <sup>00</sup>
18b.	Cost of exchange	Stock to one week	1 ea	\$ 525 <sup>00</sup>
19.	Landing Gear Damper - Schrader Valve Config (black) Part # 369D26301-			

Vendor Name Seaside Helicopters, Inc . Date: 12/24/11

12/12/2011

28

IFB # 2011264

x Possible Billbacks for scrapped internal parts

Item No.	Description	Estimated Turn Around Time Calendar Days	Quantity	Unit Price
19a.	Cost of overhaul	2 weeks	1 ea	Std O/H + Parts \$ 525.00
19b.	Cost of exchange	Stock to one week	1 ea	\$ 525.00
TOTAL (Item #'s 1 through 19b.)				235,848.00

\$ 235,848.00

allb  
See  
Excel  
Attach.

20.	Technical Support & Outsourced Labor Rate	\$ rate per hour	\$ No charge /hr
-----	---	------------------	------------------

The City will add any applicable sales tax or use tax. Sales/Use taxes should not be included in the bid prices. Vendors who will be charging a Mesa Transaction Privilege Tax (TPT) will have a 1.75% removed from the taxable item(s) for the purpose of award evaluation (i.25).

FOB: Destination

Freight Costs: Unit prices should include all Shipping and Transportation Costs.

No fuel surcharges will be accepted.

Delivery, as stated in Detailed Specifications, can be met. ☒ Yes ☐ No

If no, specify number of days for delivery \_\_\_\_\_

Payment terms (not less than net 30 days): 30 days

Prompt Payment Discount of N/A % if invoices are paid within \_\_\_\_\_ days of receipt.

Does Bidder agree to honor the prices, terms and conditions to other agencies as specified in section S.38?

☒ Yes ☐ No (A "no" answer will not disqualify your bid.)

Will you allow payment of invoices using a Procurement Card? ☒ Yes ☐ No

Discount for Procurement Card Purchases? \_\_\_\_\_ %

Bidder complies with S.9 "Compliance With Applicable Law"? ☒ Yes ☐ No

Vendor Name Seaside Helicopters Inc. Date: 12/24/11